# Apply today. Apply new learning tomorrow.

# Application for Admission

### Instructions

Applications will only be reviewed when they are completed with all the necessary materials listed a	as follows.
☐ Application Forms	
☐ Letter of Company Sponsorship	
☐ Two Recommendation Letters	
☐ Transcripts (to be sent directly from the institutions)	
☐ One Business Card	
☐ Application Fee of HK\$3,000 or US\$400 (Check payable to "HKUST")	
Please submit your application to the following address. Your application will be acknowledged by	email.
An interview will be arranged when all supporting documents have been received.	
Kellogg-HKUST Executive MBA Program Office	
Room 3053, 3/F, South Block	
Lee Shau Kee Business Building	
The Hong Kong University of Science and Technology	
Clear Water Bay, Kowloon	
Hong Kong	
Please attach your business card here:	

## **Application Data**

Name Mr/Ms*			
(As shown on passport or I.D. card	l) Last First	Middle	
Chinese Name (if any)			
Date of Birth (DD/MM/YY)		Place of Birth	
Citizenship			
Passport No		HKID No	
Title			
Company			
If subsidiary, division, or affiliate,			
please indicate parent corporation	name		
Functional Area			
☐ Accounting/Auditing	Consulting	☐ Engineering	☐ Finance
☐ General Management	☐ Human Resources	☐ Investment	☐ Logistics
☐ Management Information Sys	tems 🗌 Marketing	☐ Product Management	☐ Public Relations
☐ Purchasing	Real Estate	☐ Research and Development	☐ Sales
Strategic Planning	Other (Please speci	fy)	
Industry  Communication/Information To Financial Services		ulting Services (Please specify) /Beverage Services	
☐ Government		h Services	
Law	☐ Manı	ıfacturing (Please specify)	
☐ Non-profit	☐ Utiliti	es (Please specify)	
Other (Please specify)			
Headquarter's Location (City/Coun	try)		
Office Address			
Office Telephone			
Personal Email Address			
Secretary			
Applicant's Home Address		•	
- Applicant of Home Address			
Home Telephone		Home Fax (if any)	
Preferred Corresponding Address	☐ Home	☐ Office	

<sup>\*</sup> Please delete where appropriate

## Sponsorship

☐ Full Sponsorship	☐ Partial Sponsorship (	% of the total program fee)
Name		
Title		
Company		
Address		
Telephone		
Sponsor Organization Data		
Name of Organization		
Sales		
Net Assets		
Number of Employees		
Net Income		
Number of Products	Number of Facilities	

#### **Position Data**

Describe the organizational unit for which you are responsible and relate it to the total organization in terms of *size*, *scope*, and *autonomy of responsibility*. What human resources, budget, and capital investment are you responsible for? To what position(s) do you report? Please enclose a description of your position.

Total Annual Compens	ation			Basic Annual Salary			
(in US Dollars)							
				Expected Annual Bonus _			
				Stock Options			
				Housing Benefits			
				Others			
				Total Annual Compensation	on		
	logg–HKU			eet, place it in an envelope man			ı.
Area of expertise							
Please assess your pro	oficiency ir	n the following	g areas of i	management. This information	is used to fo	orm study gro	ups.
	Little	Average	High		Little	Average	High
Accounting				Quantitative Skills			
Production				Manpower/Industrial Relat	tions 🗌		
Marketing				Managerial Economics			
Organization Behavior				Operations Research			
Finance				General Management/ Policy Formulation			
Computer Back	ground						
_	e Executiv	/e MBA progr	am are ex	pected to have working familia	rity with wor	d processing	and
spreadsheet analysis.							
Do you have such profi	ciency?					☐ Yes	☐ No
If no, will you have prof	iciency by	the program	's start dat	e?		☐ Yes	☐ No

#### **Personal Characteristics**

Please rate yourself on the following dimensions:

	Excelle	ent			Avera	ge				Poor
Self-awareness	10	9	8	7	6	5	4	3	2	1
Self-control	10	9	8	7	6	5	4	3	2	1
Motivation	10	9	8	7	6	5	4	3	2	1
Empathy	10	9	8	7	6	5	4	3	2	1
Social Skills	10	9	8	7	6	5	4	3	2	1

## Expectations

What do you expect to accomplish through this Executive MBA program? What learning experiences do you expect, and how would you apply them? What specific benefits do you anticipate?

#### Education

List chronologically the colleges and universities you have attended, the dates attended, and the diplomas or degrees received. Please request the registrar of each college or university you have attended to send a complete transcript of your record in that institution to us.

Name of Institution and Country	Dates of Attendance	Total months of Attendance	Degree or Diploma and Year Received	Major Field of Study
	to			
	MM/YY MM/YY\			
Professional Qual	lifications (e.g. CF	PA, CFA, etc.)		
Qualification	Name of Institu	tion and Country	Year Obtained	
				<del>-</del>
Experience				_
Full time post-qualificat     * After obtained first deg	ion* working experience ree or professional qualit			
2. Describe your manager	ment career, chronologic	ally. (An up-to-date re	sume can be submitted.)	
Organization		Position/Title	From – T	o (MM/YY)
	oorts, instructional materia	als, or manuals that yo	ou have prepared or any res	earch, inventions,
or other creative work.				

4. Please list the business/professional/community organizations in which you are active.

#### Recommendations

Letters of recommendation from

1.	Mr/Ms*	
	Name	Title
	Company	Telephone
2.	Mr/Ms*_	
	Name	Title
	Company	Telephone
Ple	ease explain your company's sponsorshi	p policy for all employees.
To	which other graduate schools are you a	ipplying?
Но	w did you find out about the Kellogg–Hk	(UST EMBA program?
Na	ou heard about this program through an	
Tui we	tion for the Kellogg-HKUST Executive N	MBA program includes housing and meals during the two live-in sessions and all applies. Tuition is payable in advance in two installments on acceptance into the not paid by due date.
<ol> <li>1.</li> <li>2.</li> <li>4.</li> <li>5.</li> </ol>	absent for any reason. I declare that all statements made in the complete. I understand this information will disqualify my application for admis I authorize Kellogg–HKUST Executive studies in Hong Kong and elsewhere. I authorize Kellogg–HKUST Executive checks on records of previous studies I understand that, upon my registration record may be used for a number of a	MBA program to obtain any and all information about my candidature from my MBA program to use my data to carry out checks on multiple applications and
Sig	gnature of the Applicant	Date

<sup>\*</sup> Please delete where appropriate

#### **CONFIDENTIAL**

To the Applicant: Please fill in your name and send this form and the recommendation envelope to your recommender.

Name of Applicant			
Name of Applicant		Eirot	Middle
	Last	First	Middle
To the Recomme	nder:		
The person whose name	appears above has applied for adm	ission to the Kellogg–HKl	JST Executive Master of Business
Administration program. F	Please answer the questions below i	in as specific and candid i	manner as possible, particularly
noting maturity, purposefu	ulness, and initiative. When comple	ted, place the recomme	ndation in the envelope
addressed to the applic	ant, sign your name across the se	eal, and return it to the a	applicant. Your comments will not
	ant and will be available only to thos		
	relope supplied ensures that the lett		
Name of the recommende	er Mr/Ms		
Highest Degree		Institution	
g			
Position/Title		Organization	
Address			
Telephone		Email	
Your comments will be ar	important factor in the admission d	ecision.	
1. How long have y	ou known the applicant? y	rears	
2. Under what circu	ımstances have you known the appl	licant?	
<ol><li>What do you cor</li></ol>	nsider the applicant's most outstand	ing talents or characteristi	ics?
•			
4. What are the app	olicant's major weaknesses?		

5.	To what	extent o	does the a	pplicant de	emonstrate	originality	and indep	endence ir	thinking?		
Where I	nave you	observe	d this?								
6.	How will	gradua	te educati	on in mana	igement he	lp the app	licant to re	alize his ol	r her goals'	?	
7.	Please o	commen	t on the ap	oplicant's c	haracterist	ics in the f	following a	reas:			
		Excelle				Avera					Poor
Self-aw		10	9	8	7	6	5	4	3	2	1
Self-cor		10	9	8	7	6	5	4	3	2	1
Motivati		10	9	8	7	6	5	4	3	2	1
Empath Social S		10 10	9	<u>8</u> 8	7 7	6	<u>5</u> 5	<u>4</u> 4	3	2 2	<u> </u>
8. applicar			Committe		opreciate a	ny additioi	nal stateme	ent you ma	y wish to n	nake conce	erning the
9. th	☐ reco	ommend ommend not reco	d with som	e reservati	ons Ilogg–HKU	ST Execu	tive MBA p	rogram.			

Signature of the Recommender \_\_\_\_\_\_ Date \_\_\_\_\_

#### **CONFIDENTIAL**

To the Applicant: Please fill in your name and send this form and the recommendation envelope to your recommender.

Name of Applicant			
Tame of Approach	Last	First	Middle
To the Recommender:			
The person whose name appear	s above has applied for adn	nission to the Kellogg–HKL	JST Executive Master of Business
Administration program. Please a	answer the questions below	in as specific and candid r	manner as possible, particularly
noting maturity, purposefulness,	and initiative. When comple	eted, place the recomme	ndation in the envelope
addressed to the applicant, sig	n your name across the s	eal, and return it to the a	pplicant. Your comments will not
be disclosed to the applicant and	I will be available only to tho	se involved in our admissi	ons process. Your signature
across the seal of the envelope s	supplied ensures that the let	ter is confidential.	•
·			
Name of the recommender Mr/M	<u>s</u>		
Highest Degree		Institution	
Position/Title		Organization	
Address			
Telephone		Email	
Your comments will be an import	ant factor in the admission o	decision.	
1. How long have you know	wn the applicant?	years	
2. Under what circumstand	ces have you known the app	licant?	
What do you consider the state of the s	ne applicant's most outstand	ling talents or characteristi	cs?
·			
4. What are the applicant's	s major weaknesses?		

5.	To what e	extent does	s the appl	icant dem	nonstrate o	originality a	and indepe	ndence in	thinking?		
Where	have you o	bserved th	is?								
6.	How will (	graduate e	ducation	in manag	ement hel <sub>l</sub>	p the appli	icant to rea	ılize his or	her goals?		
7.	Please co	mment or	the appli	icant's ch	aracteristic	cs in the fo	ollowing are	eas:			
		Excellent				Avera	-				Poor
Self-a	wareness	10	9	8	7	6	5	4	3	2	1
Self-c	ontrol	10	9	8	7	6	5	4	3	2	1
Motiva		10	9	8	7	6	5	4	3	2	1
Empa		10	9	8	7	6	5	4	3	2	1
Socia	Skills	10	9	8	7	6	5	4	3	2	1
8. applica	The Admi				reciate an	y addition	al stateme	nt you may	y wish to ma	ake conce	erning the
9.	_ red	ongly reco commend commend		e reserva	tions						
	□ do	not recor	mmend								
that this	s applicant l	be admitte	d to the k	Kellogg–H	KUST Exe	ecutive ME	BA program	۱.			

Signature of the Recommender \_\_\_\_\_\_ Date \_\_\_\_\_

# **Transcript Request Form**

To the Applicant: Please send the completed form to the registrar of the school you have attended.

Name (Mr/Ms)			
	Last	First	Middle
School			
Dates of enrollmen	ıt		
Degree and year _			
I authorize the rele	ase of my transcript to the Kellogg–HKUS	T Executive MBA program	
Signature of the Ap	oplicant	1	Date
To the Regist	trar: Please send a copy of transcript of	the person whose name a	opears above to:
	Kellogg-HKUST Executive MBA Pro	ogram Office	
	Room 3053, 3/F, South Block		
	Lee Shau Kee Business Building		
	The Hong Kong University of Science	e and Technology	
	Clear Water Bay, Kowloon, Hong Ko	ong	
	Tel: (852) 2358 4180 Fax: (852) 235		<u>nk</u>
	Request Form  ant: Please send the completed form to	o the registrar of the school	you have attended.
Name (Mr/Ms)			
	Last	First	Middle
	ıt		
, –			
I authorize the rele	ase of my transcript to the Kellogg–HKUS	I Executive MBA program	
0:			- ·
Signature of the Ap	oplicant	1	Date
To the Regist	trar: Please send a copy of transcript of	the person whose name a	opears above to:
	Kellogg-HKUST Executive MBA Pro	ogram Office	
	Room 3053, 3/F, South Block		
	Lee Shau Kee Business Building		

Tel: (852) 2358 4180 Fax: (852) 2358 1514 Email: <a href="mailto:emba@ust.hk">emba@ust.hk</a>

The Hong Kong University of Science and Technology

Clear Water Bay, Kowloon, Hong Kong

# **Transcript Request Form**

To the Applicant: Please send the completed form to the registrar of the school you have attended.

	Last	First	Middle
School			
Dates of enrollmen	t		
Degree and year _			
I authorize the relea	ase of my transcript to the Kellogg–HKUS	ST Executive MBA program	
Signature of the Applicant		L	Date
To the Regist	trar: Please send a copy of transcript o	f the person whose name ap	opears above to:
	Kellogg-HKUST Executive MBA Pr	ogram Office	
	Room 3053, 3/F, South Block		
	Lee Shau Kee Business Building		
	The Hong Kong University of Science	ce and Technology	
	Clear Water Bay, Kowloon, Hong K	ong	
	Tel: (852) 2358 4180 Fax: (852) 235	58 1514 Email: emba@ust.h	nk
To the Applic	ant: Please send the completed form to	o the registrar of the school	you have attended.
Name (Mr/Ms)			
	Last	First	Middle
School	Last		
Dates of enrollmen			
Dates of enrollmen Degree and year _	ıt		
Dates of enrollmen Degree and year _ Email Address	ut		
Dates of enrollmen Degree and year _ Email Address	ıt		
Dates of enrollmen Degree and year _ Email Address I authorize the rele	ıt	ST Executive MBA program	
Dates of enrollmen Degree and year _ Email Address I authorize the relea	ase of my transcript to the Kellogg–HKU\$	ST Executive MBA program	Date
Dates of enrollmen Degree and year _ Email Address I authorize the relea	ase of my transcript to the Kellogg–HKU\$	ST Executive MBA program  L  f the person whose name a	Date
Dates of enrollmen Degree and year _ Email Address I authorize the relea	ase of my transcript to the Kellogg–HKUS  oplicant  tran: Please send a copy of transcript o	ST Executive MBA program  L  f the person whose name a	Date

Tel: (852) 2358 4180 Fax: (852) 2358 1514 Email: emba@ust.hk

The Hong Kong University of Science and Technology

Clear Water Bay, Kowloon, Hong Kong

# **Sample of Company Sponsorship Letter**

(Company Stationery)

Program Director
Kellogg-HKUST Executive MBA Program
Room 3053, 3/F, South Block
Lee Shau Kee Business Building
The Hong Kong University of Science and Technology
Clear Water Bay, Kowloon, Hong Kong
Dear Program Director,
(Name of Applicant) is employed with (Name of Company) as (Title). (First Name) has been in our employ for
(Number of Years).
I have read the brochure that describes the Kellogg-HKUST Executive Master of Business Administration program and
wish to verify that (Name of Company) wishes to fully/partially* sponsor (Name of Applicant) in your class to be admitted
(Month, Year). (Name of Company) agrees to provide the time away from work as described in your brochure and to pay
the full/partial* tuition ( % of the total program fee) at the specified time.
(Name of Applicant) is a valued employee and we are pleased to provide this support.
Verms Feithfulle
Yours Faithfully,
Authorized Signature) (Date)
(Title/Position)
* Please delete where appropriate